



www.myjcbr.org

JEFFERSON COUNTY BOARD OF REALTORS

MARCH, 2018

PRESIDENT'S MESSAGE

March Madness here we come! March is a great month, spring officially arrives, the NCAA tournament gets going and Daylight Savings time begins.

Since March Madness is almost here. Get ready to host your open houses the weekend of March 9-12. For every open you host, you will be entered into a drawing. Buyers have a chance to win prizes during the weekend as well. Get more information regarding the Madness later in the newsletter.

Congratulations to Jefferson RPAC! We have been recognized by the WRA for participation in 2017. So every time you play the 50/50 raffle, donate a raffle prize to a function and donate to RPAC, it counts! Thank you all for making this happen.

There are a lot of things to look forward to upcoming months. The Golf Outing will be June 8 in Jefferson, and May is elections. So if you would like to help make JCBR a great organization, please step up. We have 2 director positions that will be open and we are also looking for a Vice President. Now is your time to volunteer and make things happen. The Board is only as good as you make it.

The March 8th meeting will be hosted by REMAX Community and Toby Tully will be our guest speaker. He will be talking about wire fraud and ways to protect your buyers and sellers. It should be a very interesting program. There is a lot to learn regarding fraud.

We are seeing an increase in Buyers and Sellers. As we get busier, sometimes our guard goes down. Please remember to be safe out in the field. Always follow your gut, if it doesn't feel right it probably isn't right. Make sure someone knows where you are showing or going and have a code word for safety. Be safe out there but most importantly ALWAYS BE KIND TO EVERYONE

Happy March!!

Ann

SUNDAY @ 2:00AM

MARCH 11, 2018





Fort Atkinson
200 Sherman Ave West

JASON BOTHUN
NMLS # 764475
920.568.5649
jbothun@johnsonbank.com

DIANE RUE
NMLS#272170
920.568.5641
drue@johnsonbank.com

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ALL MEMBER STATUS INFORMATION MUST COME TO THE BOARD OFFICE. DRs MUST CONTACT THE OFFICE WITH ANY CHANGES ADDITIONS AND RELEASES OF AGENTS WITHIN 30 DAYS, IN ACCORDANCE WITH OUR BYLAWS. A \$50.00 FINE WILL BE ASSESSED FOR EACH VIOLATION.

To submit changes, go to our website and click on Membership tools and complete page 2 of the application. Or email the Board office at myjcbr@gmail.com



JCBR Golf Outing
Friday, June 8th
Jefferson Golf Course



Details Coming Soon!



WRA Tech Helpline: Call toll-free at 888-610-7997

Email: support@techhelpline.com

Chat: chat.techhelpline.com

HELPLINE HOURS

Monday—Friday 8:00 am—7:00 pm CST

Saturday 8:00 am—4:00 pm CST

Hours are subject to change without notice

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New Agent: ORIENTATION

New agents must attend orientation within six months of placing their license in an office. New members cannot use the Realtor® designation or identity until they have completed this training and have been sworn in.



2018 ORIENTATION DATES

January 19, 2018
8:30am - 3:30pm

February 16, 2018
8:30am - 3:30pm

March 16, 2018
10:00am – 5:00pm

April 19, 2018
8:30 – 3:30

May 17, 2018
8:30am - 3:30pm

June 14, 2018
10:00am – 5:00pm

August 16, 2018
8:30am - 3:30pm

September 14, 2018
8:30am - 3:30pm

October 19, 2018
10:00am – 5:00

November 16, 2018
8:30am - 3:30pm

Contact: Beth Fletcher
800 422-8831

4801 Forrest Run Rd 101
Madison, WI 53704



2018 ORIENTATION DATES*

(all Tuesdays)

January 9

February 6

March 6

April 3

May 8

June 5

July 17

August 7

September 11

October 9

November 6

December 4

*All classes will be held at the Radisson Hotel,

2303 N. Mayfair Road, Milwaukee 53226

Registration 8:00 a.m.

Orientation 8:15 a.m. – 12:15 p.m.



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Spread a little Sunshine



If you know of anyone that needs a little sunshine in their life, please bring it to our attention. Send an email to ROZ at myjcbr@gmail.com

MARCH 8th JCBR Members Meeting

**HEAR
ABOUT**

**LEARN
ABOUT**



The Grist Bar & Table
101 S Main St in Lake Mills
11:AM **\$12.00**

GUEST SPEAKER
TOBY TULLY
Fidelity Land Title

RSVP to
RE/MAX Community
920 648-7755
No later than 3/6/18

DON'T FORGET A FOOD PANTRY ITEM!



MARCH MADNESS

Friday, Saturday, Sunday
March 9-11, 2018



★ JCBR will sponsor this open house weekend. They will provide REALTOR branded balloons, social media marketing and a \$250 door prize.

★ Participating agents are eligible for a \$50 prize. Agent will earn a raffle entry for every open house held during this three day period.

★ Open houses must be a minimum of 60 minutes in length to qualify and must be advertised on JCBR's **Open House! Jefferson County WI and Surrounding Areas** facebook page no later than noon on Friday, March 9th

★ Only members of the JCBR are eligible to participate

★ Brokers will be contacted and asked to participate



JC BR OFFICES

BROKER	PHONE	EMAIL
Kevin Koski	920 988-6452	kevinkoski23@gmail.com
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